

Get More Money on Your Next Job. in Any Economy



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Reviews

An incredibly wonderful ebook with lucid and perfect answers. It is written in easy words instead of difficult to understand. Its been printed in an exceptionally easy way in fact it is simply following i finished reading this publication in which really modified me, modify the way i think.

(Mr. Keyshawn Weimann)

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McGraw-Hill Education - Europe. Paperback. Book Condition: new. BRAND NEW, Get More Money on Your Next Job. in Any Economy, Lee E. Miller, GET PAID WHAT YOU DESERVE! "Lee's book is a must-read for anyone who wants to be adequately rewarded for the value his or her work generates." --Los Angeles Times If you're not sure that mastering the art of negotiation is important, consider this: getting \$2,000 less in salary at age 25 could amount to \$200,000 in lost salary by age 65. In his mid-20s, Lee Miller got himself a 50 percent salary increase-- in the midst of what was the worst recession since the 1930s. Since then, he's become a top career advisor, steering hundreds of employment agreements. Here he shares all the how-to's that can help you land not only the work you want but also more money and better benefits, bonuses, and perks. You'll learn how to: Use the Internet to find and assess potential employers Enhance your desirability and leverage Develop your best negotiation strategy Time salary discussions to maximize your control of them Seal the deal Why leave money on the negotiating table when it can be yours? This practical, timely book is your first step to getting what you deserve on your next job or a substantial raise in your current position. "Lee's book is a welcome addition that adds fresh dimensions. His words are a must-reading for anyone who wants to be adequately rewarded for the value his or her work generates." --Joyce Lain Kennedy, Los Angeles Times Syndicated Columnist "Miller's wisdom abounds in this book and he touches on things that others have not." --Judy Rosemarin, The New York Post "A new book that goes the distance on (salary negotiations) is Lee Miller's Get More Money on Your Next Job."...



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