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How to Spot a Liar: Why People Don t Tell the Truth . and How You Can Catch Them (Paperback)

By Gregory Hartley

ReadHowYouWant.com Ltd, Canada, 2008. Paperback. Book Condition: New. [Large Print]. 254 x 176 mm. Language: English . Brand New Book ***** Print on Demand *****.How to Spot a Liar is the first book that gives you the tools to figure out what s really going on: to gain the upper hand in salary negotiation, to move a prospective client toward the outcome you desire, to find out why you need to end a business or personal relationship .even to know when to bluff or call a bluff during a friendly (or not-so-friendly) poker game.Gregory Hartley s expertise as an interrogator first earned him honors with the United States Army. More recently, it has drawn federal law enforcement agencies and national TV shows, such as Montel Williams and CNN, to seek his insights. He resides near Atlanta, Georgia. Maryann Karinch is the author of seven books, including the successful business book, Rangers Lead the Way: The Army Rangers Guide to Leading Your Organization Through Chaos (Adams Media, 2003). Others published works are Dr. David Sherer s Hospital Survival Guide (with co-author David Sherer, MD; Claren Books, 2003); Diets Designed for Athletes (Human Kinetics, 2001); Empowering Underachievers: How to Guide Failing Kids...



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